

Registration number 1987/003753/06 ("Sabvest" or "the group")

ISIN: ZAE000006417 - ordinary shares • ISIN: ZAE000012043 - "N" ordinary shares Share code: SBV - ordinary shares • Share code: SVN - "N" ordinary shares

# **UNAUDITED INTERIM RESULTS**

for the six months ended

30 June 2012

and cash dividend declaration

Increase in intrinsic value per share 31% • Increase in HEPS 185% • Increase in dividend per share 200%

### >> Consolidated Condensed Statement of **Financial Position**

at 30 June 2012

Unaudited 30 June 2012 R'000	Unaudited 30 June 2011 R'000	Audited 31 Dec 2011 R'000
629 231	487 347	563 755
1 005 4 445 623 781	680 3 946 482 721	616 4 131 559 008
427 067 196 714	351 028 131 693	403 072 155 936
30 139	22 270	18 385
5 230 9 040 12 600 3 269	4 619 5 985 9 081 2 585	5 943 7 727 2 363 2 352
659 370	509 617	582 140
568 174 54 744	440 695 47 306	517 323 49 417
40 000 14 744	40 135 7 171	40 000 9 417
36 452	21 616	15 400
29 497 6 955	$     \begin{array}{r}       15 519 \\       6 097     \end{array} $	7 915 7 485
659 370	509 617	582 140
767 386	583 041	721 520
1 231	954	1 120
1 662	1 263	1 563
46 160	46 176	46 172
	30 June         2012         R'000         629 231         1 005         4 445         623 781         427 067         196 714         30 139         5 230         9 040         12 600         3 269         659 370         568 174         54 744         40 000         14 744         36 452         29 497         6 955         659 370         767 386         1 231         1 662	30 June 2012 R'000         30 June 2011 R'000           629 231         487 347           1 005 4 445         680 4 445           3 946         623 781           427 067         351 028           196 714         131 693           30 139         22 270           5 230         4 619           9 040         5 985           12 600         9 081           3 269         2 585           659 370         509 617           568 174         440 695           54 744         47 306           40 000         40 135           14 744         7 171           36 452         21 616           29 497         15 519           6 955         6 097           6559 370         509 617           767 386         583 041           1 231         954           1 662         1 263

### >> Consolidated Condensed Statement of Cash Flows

for the six months ended 30 June 2012

	Unaudited 6 months ended 30 June 2012 R'000	Unaudited 6 months ended 30 June 2011 R'000	Audited 12 months ended 31 Dec 2011 R'000
Cash generated by operating activities Cash (utilised in)/generated by investing activities Cash effects of financing activities Cash utilised for the payment of dividends	6 040 (17 310) (161) (9 234)	644 3 650 (9 309) (6 020)	4 533 9 111 (9 441) (7 867)
Change in cash and cash equivalents Cash and cash equivalents at beginning of period	(20 665) (5 563)	(11 035) (1 899)	(3 664) (1 899)
Cash and cash equivalents at end of period	(26 228)	(12 934)	(5 563)

>> Consolidated Condensed Statement of Comprehensive Income

for the six months ended 30 Ju	ne 2012		
	Unaudited 6 months ended 30 June 2012 R'000	Unaudited 6 months ended 30 June 2011 R'000	Audited 12 months ended 31 Dec 2011 R'000
Gross income from operations and investments	72 360	32 724	115 522
Dividends received Interest received Income on financial instruments	18 185 365	12 817 616	29 302 881
and shares Fees and sundry income Fair value adjustment to	1 150 1 356	2 926 1 148	6 223 2 407
investments Equity accounted retained income	33 771	(3 975)	21 027
of associates Share of net income of associates	17 533 35 101	19 192 31 539	55 682 81 631
Less: Dividends received	(17 568)	(12 347)	(25 949)
Direct transactional costs Impairments Interest paid	(57) 2 606	(81) 2 357	209 1 013 4 741
Net income before expenses and exceptional items Less: Expenditure	69 811 10 784	30 448 11 285	$109\ 559\ 24\ 610$
Operating costs Depreciation	10 735 49	11 211 74	24 460 150
Exceptional items – (gains)/losses Impairment of associate	(46)	(280)	692
<b>Net income before taxation</b> Taxation – deferred	58 981 5 327	19 443 359	84 257 2 606
Net income for the period attributable to equity shareholders Translation of foreign subsidiary/associates	53 654 418	19 084 573	81 651 2 289
Total comprehensive income attributable to equity shareholders	54 072	19 657	83 940
Earnings per share – cents	116,2	41,3	176,6
Dividends per share (proposed after interim/year-end) – cents	12,0	4,0	24,0
shares in issue – 000's	46 165	46 236	46 236
Headline earnings per share – cents $*^1$	116,3	40,7	178,1
Reconciliation of headline earnings			
Net income for the period Exceptional (gains)/losses – group Exceptional (gains) – associates Investment impairment provisions	53 654 - - 46	19 084 (280) 	81 651 985 (293) -
Loss on sale of property, plant and equipment	4	_	_
Headline earnings for the period	53 704	18 804	82 343

\*1 There are no diluting instruments.

 Registered address: 4 Commerce Square, 39 Rivonia Road, Sandhurst, Sandton 2196 • Communications: Postal address: PO Box 78677, Sandton 2146, Republic of South Africa Communications: Telephone: (011) 268 2400 • Fax: (011) 268 2422 • e-mail: ho@sabvest.com

 Transfer secretaries: Computershare Investor Services (Pty) Limited, 70 Marshall Street, Marshalltown 2001. • (PO Box 61051, Marshalltown 2107)

 Directors: H Habib\* (Chairman), P Coutts-Trotter (Deputy Chairman), CS Seabrooke\* (Chief Executive), CP Coutts-Trotter\*, NSH Hughes\*, DNM Mokhobo\*, GE Nel, R Pleaner\*, BJT Shongwe\*

 \*Execut

 Wartware Solvest core

\*Executive <sup>#</sup>Independent

www.sabvest.com 

## Consolidated Statement of Changes in Equity

for the six months ended 30 June 2012

	Share capital R'000	Share premium R'000	Non- distri- butable reserves R'000	Distri- butable reserve R'000	Total R'000
Balance as at 1 January 2011	864	50 618	278 753	96 863	427 098
Total comprehensive income for					
the period	-	-	2 289	81 651	83 940
Accumulated profit in share trust	-	-	11	-	11
Attributable income of associates		-	$55\ 975$	$(55\ 975)$	-
Movement in translation and other					
reserves of associates	-	-	$15\ 470$	-	$15\ 470$
Shares held in treasury	(7)	$(1 \ 255)$	-	-	(1 262)
Shares held in treasury – written back	3	362	-	-	365
Shares held in share trust	(3)	(2 778)	-	-	(2 781)
Shares held in share trust – written back	-	2 349	-	-	2 349
Dividends paid	-	-	_	(7 867)	(7 867)
Balance as at 31 December 2011	857	49 296	352 498	114 672	517 323
Total comprehensive income for					
the period	-	-	418	53 654	54 072
Accumulated loss in share trust	-	-	(1)	-	(1)
	_	-	17 533	(17 533)	-
Attributable income of associates					
Attributable income of associates Movement in translation and other					
	-	_	6 175	-	6 175
Movement in translation and other	- (7)	_ (1 416)		-	6 175 (1 423)
Movement in translation and other reserves of associates	- (7) 7	_ (1 416) 1 255		- - -	
Movement in translation and other reserves of associates Shares held in treasury		1 255	-	- - -	(1 423)
Movement in translation and other reserves of associates Shares held in treasury Shares held in treasury – written back	7	1 255	-	- - -	(1 423) 1 262
Movement in translation and other reserves of associates Shares held in treasury Shares held in treasury – written back Shares held in share trust	7 (3)	1 255 (2 778)	-	- - - (9 234)	(1 423) 1 262 (2 781)

#### Contingent liabilities

1. The group has rights and obligations in terms of shareholder or purchase and sale agreements relating to present or former investments.

2. A group company has lease agreements for the premises that it occupies. The amount is due as follows:

Year 1: R0,8m; Year 2: R0,9m; Years 3 to 5: R3,1m.

## >> Investment Portfolio

at 30 June 2012

	Number of shares	Economic interest %	Carrying value R'000	Intrinsic value R'000
Unlisted investments in associates				
Flowmax Holdings Ltd (BVI/UK)		40,0		
SA Bias Industries (Pty) Ltd		57,3 *		
Set Point Group (Pty) Ltd		49,8		
Sunspray Food Ingredients (Pty) Ltd		46,0		
			427 067	729 500
* Voting interest 48,5%.		_		
Long-term listed investments				
Brait SA	1 500 000			38 970
Datatec Ltd	1 000 000			46 750
Metrofile Holdings Ltd	27 571 496			96 500
Net1 UEPS Technologies Inc	100 000			6 854
Transaction Capital (Pty) Ltd	1 000 000			7 640
		_	196 714	196 714
Total long-term investment holdings		623 781	926 214	
Short-term investments			12 600	12 600
Total investment holdings		_	636 381	938 814

### >> COMMENTARY

#### PROFILE

Sabvest is an investment group which has been listed since 1988. Its ordinary and "N" ordinary shares are quoted in the Financials – Equity Investment Instruments sector of the JSE Limited. Sabvest has significant or joint controlling interests in four unlisted industrial groups which are accounted for as associates, a long-term portfolio of five listed investments accounted for on a fair value basis and short-term investments accounted for on a fair value basis.

In addition, Sabvest maintains finance advances and share, bond and debt instrument portfolios and undertakes other fee and profit earning activities.

#### Changes in Investment Holdings during the period Sabyes

Increased its investment in Metrofile Holdings Limited by 7,1m shares to 27,6m shares, representing a 6,7% holding in the company, for an amount of R20,8m.

- Agreed in principle to the disposal of its investments in Korbitec and Korbicom which have been transferred from its long-term portfolio to short-term investments.
- With regard to the group's other investee companies
  - Transaction Capital listed on the JSE in June 2012.
  - SA Bias Industries acquired a 20% interest in Flowmax Holdings Limited (BVI/UK).
  - Set Point Group has established a new thermography and vibration unit as part of its Analytics Division

### FINANCIAL RESULTS

Sabvest achieved excellent results for the six-month period.

The major contributor to the increase in the group's results was the material increase in the market values of the group's major listed investments – Metrofile, Datatec and Brait. In all three groups the increases were underpinned by strong operating performances.

- The group's four listed industrial associates performed in line with expectations with Sabvest's share of their net income increasing 11% to R35,1m.
- Set Point Group achieved a material increase in profitability mainly due to strong performances in its Analytics Division.
- SA Bias Industries produced sound results higher than the prior year figures
- Flowmax UK achieved a solid increase in profitability for the period although trading conditions in the current economic climate in the UK are increasingly difficult.
- Sunspray Food Ingredients produced stable results in line with budgets.

Overall, headline earnings increased by 185% to 116 cents per share. Shareholders' funds with investments at intrinsic value (net of notional CGT) increased by 31% to R767m notwithstanding the accounting adjustments required to increase the provisions for deferred CGT arising from the increase in the CGT rate recently announced. The full adjustment has been taken in this period and no changes made to prior periods.

Although short-term borrowings have increased, gearing remains conservative. The additional borrowings were utilised to take advantage of a rare opportunity to increase Sabvest's interest in Metrofile when a line of shares became available. The debt is expected to be repaid by year-end from the sale of short-term investments and retention of cash inflows

Performance and Valuation of Industrial Associates On a look-through basis, the unaudited combined revenue of the four groups for the six months increased by 12,8% to R0,73bn (2011 - 12 months: R1,55bn) and Sabvest's share of retained earnings increased by 11% to R35m.

In determining intrinsic values, Sabvest's associates have been valued using the maintainable earnings model with PE ratios in the 6,5 - 7,5 times range adjusted for net cash or net debt in each on the same basis as in the prior period.

The valuation of associates increased by 31% to R729,5m year-on-year

#### Dividends

Dividends are determined relative to Sabvest's own recurring cash flows from investments and services and relative to current and expected capital receipts that are not earmarked for new transactions.

It is the group's policy to consider dividends twice annually.

The level of cash generation from the group's investee companies continues to increase. Accordingly the dividend for the interim period has been increased by 200% to 12 cents per share. As referred to in the dividend declaration, the group has used STC credits to an extent sufficient for no withholding tax on dividends to be deducted for any shareholders. After the use of these credits, the company still has credits equal to 321 cents per share.

### **Related Parties**

Related party transactions exist between subsidiaries and the holding company, fellow subsidiaries and associated companies, and comprise fees, dividends and interest.

Transactions with directors relate to fees and monies lent to the group by individuals and companies controlled by the directors.

### Accounting Policies

Accounting Policies The unaudited condensed interim financial statements have been prepared in terms of International Financial Reporting Standards (IFRS) and comply with IAS 34 – Interim Financial Reporting, the JSE Limited Listings Requirements, the Companies Act of South Africa and have been supervised by the CFO, Mr R Pleaner. The accounting policies used are consistent with those applied to the audited financial statements for the year ended 31 December 2011, except for the Adoption of Annual Improvements to IFRSs.

#### Prospects

The group's four industrial associates have sound growth prospects although some of the markets in which they operate are increasingly under pressure. The group's listed investee companies are all performing well. However, the future movement in share prices is obviously uncertain and seems unlikely to repeat the growth in the first six months. Overall we anticipate a satisfactory year for the group.

The above forecast information has not been reviewed and reported on by the group's external auditors

#### For and on behalf of the Board

Haroon Habib Chairman	Christopher Seabrooke Chief Executive	Raymond Pleaner CFO
23 July 2012 Sandton		
Cash dividend declara	tion	
	hat an interim gross cash dividend of ry share, out of income reserves, for the s	
	of the company at the declaration data shares. The income tax number of the c	
no dividend withhol	A STC credits amounting to 12 cents per lding tax from the interim di ose who are not exempt by definition.	
Last date to trade "CUM Trading "EX" dividend of		Friday, 10 August 2012 Monday, 13 August 2012
Record date Dividend payment date		Friday, 17 August 2012 Monday, 20 August 2012

No dematerialisation or rematerialisation of share certificates will be allowed during the period Monday, 13 August 2012 to Friday, 17 August 2012, both days inclusive.

GRAPHICULTUR